



Netherlands WISP Uses RADWIN to Extend Network to Rural Areas

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*Don Derksen, CEO,
WiFi4All Wireless ISP*

Wireless Broadband is the Answer

WiFi4All is a Netherlands-based wireless ISP. The company's goal is to provide businesses, schools and other public institutions located in towns and villages in rural areas with high-speed broadband services at an affordable price. The lack of wired infrastructure made cable, DSL and leased-lines based solutions cost-prohibitive.

To match customer demand, WiFi4All turned to wireless broadband.

RADWIN – Unmatched Price/Performance Value

After assessing various wireless broadband solutions, WiFi4All chose RADWIN's WinLink™ 1000 wireless broadband systems to extend its network reach to rural areas.

Don Derksen, WiFi4All's CEO, explained why RADWIN was its number one choice: "We selected WinLink™ 1000 because the equipment is highly reliable, the price is very competitive, and the systems are extremely fast and easy to deploy."



Netherlands WISP Uses RADWIN to Extend Network Reach

Serving the Underserved with WinLink™ 1000

WiFi4All deployed the WinLink™ 1000 systems from existing points-of-presence (PoPs) to customers in remote villages and towns. RADWIN's wireless broadband links provide both last mile and backhaul solutions for WiFi4All's network.

Derksen concluded: "RADWIN's WinLink™ 1000 allowed us to extend our network to provide broadband services to towns and villages that have been overlooked by other players. The affordability of the RADWIN solutions and the ease and speed with which they are deployed enable us to capture market share and create a true competitive advantage. Our customers enjoy a full spectrum of high-quality broadband services thanks to RADWIN's WinLink™ 1000 systems."

Case Study Overview

Challenge:

Expand network reach to provide broadband services to towns and villages in rural areas quickly and cost-effectively.

Solution:

RADWIN's WinLink™ 1000 systems, providing cost-effective, high performance radio connectivity over long distances with high capacity.

The WinLink™ 1000 Advantage

• Most competitive price

More competitive than any other wireless solution of similar performance levels. Eliminates expensive leased lines monthly charges.

• Carrier class performance

Designed for robust performance in all environments, including nLOS and harsh weather conditions.

• Voice and Data solution

A single link accounts for all your telephony and data needs (up to 4 E1/T1 ports and 2 Ethernet ports).

• Long range

Up to 80 Km/ 50 miles.

• Quick installation

Link is established and running in less than an hour.

• Simple operation

Maintenance free; no learning curve.

• Immunity to Interference

WinLink™ 1000 employ robust mechanisms to ensure reliable communications in interference-ridden environments.

• Security

AES 128-bit key encryption scheme guarantees over-the-air security.